

Message Text

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SUBJECT: US SUBSIDIARIES IN INDUSTRIAL COOPERATION WITH POLAND

REF: STATE 173905

1. WE ARE ABLE TO IDENTIFY A NUMBER OF US FOREIGN BASED SUBSIDIARIES WHICH ARE ENGAGED IN OR HAVE DISCUSSED INDUSTRIAL COOPERATION AGREEMENTS WITH POLISH ORGANIZATIONS. IT IS QUITE POSSIBLE THAT ADDITIONAL AGREEMENT EXIST OF WHICH WE ARE NOT AWARE; IT IS PROBABLE THAT WE ARE NOT AWARE OF ALL CASES IN WHICH DISCUSSION DID NOT RESULT IN CONTRACTS.

2. AGREEMENTS IN EXISTENCE:

FOSTER-WHEELER (UK), SUBS. OF FOSTER-WHEELER, NEW YORK, AGREEMENT WITH POLIMEX-CEKOP FOR MANUFACTURE UNDER LICENSE (M.U.L.) IN POLAND ON HEAT EXCHANGES FOR UNCLASSIFIED

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CHEMICAL AND POWER ENGINEERING INDUSTRIES. FOSTER-

WHEELER SUPPLIES TECHNOLOGY, DESIGN, AND DOCUMENTATION, AND RECEIVES PARTIAL PAYMENT IN RESULTANT PRODUCT FOR MARKETING OUTSIDE POLAND.

MAX FACTOR (UK), SUBS. OF MAX FACTOR, HOLLYWOOD, CALIFORNIA, AGREEMENT WITH POLLENA FOR M.U.L. OF CERTAIN COSMETICS. WE DO NOT KNOW WHETHER PARTIAL PAYMENT IS IN RESULTATN PRODUCT.

LANDIS-GENDRON SA, FRANCE, SUBS. OF TELEDYNE-LANDIS, WAYNESBORO, PA., LICENSE AGREEMENT WITH METAEXPORT AND TARNOW MACHINE WORKS COVERING COOPERATION ON PRODUCTION, SALES, AND RESEARCH AND DEVELOPMENT OF MULTI-PURPOSE ROTARY GRINDERS. PARTIAL PAYMENT IN PRODUCT.

LASALLE, TORINO, ITALY, SUBS. OF LASALLE MACHINE TOOLS, SUBS. OF NATIONAL ACME, CLEVELAND, OHIO, SEVEN-YEAR LICENSE AGREEMENT WITH METAEXPORT, WIEPOFAMA, AND PONAR-KOMO FOR PRODUCTION IN POLAND OF STANDARD TRANSFER AND MILLING MACHINES. PARTIAL PAYMENT IN PRODUCT.

UNIROYAL, BELGIUM, SUBS. OF UNIROYAL, NEW YORK, LICENSE AGREEMENT WITH OZOS STOMIL, FOR PRODUCTION OF RADIAL-PLY TIRES FOR TRUCKS AND OTHER COMMERICAL VEHICLES. WE DO NOT KNOW WHETHER PARTIAL PAYMENT IS MADE IN PRODUCT.

OXY METAL FINISHING (INTRA) SA, GENEVA, SWITZERLAND, SUBS. OF OCCIDENTAL PETROLEUM, LOS ANGELES, TEN-YEAR COOPERATIVE AGREEMENT WITH METAEXPORT FOR M.U.L. OF METAL-PLATING MACHINERY. AGREEMENT PROVIDES FOR UPDATING OF TECHNOLOGY AND EXCHANGE OF INFORMATION, AND IT MAY ALSO CALL FOR PARTIAL PAYMENT IN RESULTANT PRODUCT.

3. NEGOTIATIONS BROKEN OFF:

BOWMAKER (PLANT) LTD. (UK), SUBS. OF CATERPILLAR, MOLINE, ILLINOIS, DISUCSSIONS ON COPRODUCTION OF AGRICULTURAL TRACTORS.

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SWEDA, SWEDEN, SUBS. OF LITTON INDUSTRIES, LOS ANGELES, CALIFORNIA, DISCUSSIONS ON LICENSING OF PRODUCTION OF CASH REGISTERS. WE BELIEVE AN AGREEMENT IN THIS FIELD MAY SUBSEQUENTLY HAVE BEEN SIGNED BY SWEDA IN THE USSR.

4. NEGOTIATIONS IN PROGRESS:

CELOTEX, FRANCE, SUBS. OF CELOTEX, SUBS. OF JIM WALTER

CORP., FLORIDA, DISCUSSIONS ON M.U.L. IN POLAND OF
MINERAL-WOOL ACOUSTIC TILE WITH PAYMENT IN RESULTANT
PRODUCT. THESE TALKS MAY HAVE BEEN BROKEN OFF.

DOW CHEMICAL EUROPE, GENEVA AND BRUSSELS, SUBS. OF DOW
CHEMICAL, MIDLAND, MICHIGAN, COPRODUCTION IN POLAND
OF CERTAIN CHEMICALS.

5. KOEHRING CO, MILWAUKEE, HAS A COPRODUCTION AGREE-
MENT WITH BUMAR INVOLVING MANUFACTURE IN POLAND OF
HYDRAULIC EXCAVATORS DESIGNED BY KOEHRING'S WEST GERMAN
SUBSIDIARY, MENCK. PAYMENT IN RESULTANT PRODUCT IS
MADE TO MENCK. SIMILARLY, BUMAR IS TO PROVIDE
COMPONENTS FOR CONSTRUCTION MACHINERY TO INTERNATIONAL
HARVESTER OF GREAT BRITAIN AS PART OF THE BUMAR
COOPERATION AGREEMENT ON PRODUCTION OF CRAWLER-TRACTOR
WITH INTERNATIONAL HARVESTER OF CHICAGO.
DAVIS

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